



Dear friends:

I am writing to you as a colleague in the furniture industry, and as the Chairman of the American Home Furnishings Alliance Political Action Committee (FurnPAC).

Survey after survey tells us that AHFA's role in shaping legislative and regulatory developments is one of the critical missions of the association. All of our businesses are impacted—sometimes threatened-- by government policy. Following the election, expect key decisions on tax and regulatory matters to be made in Washington. To cite only one example, the Senate is considering whether to require employers to withhold payroll taxes for independent contractors such as sales reps.

Most of us are too busy to attend hearings, meet with lawmakers and reach out to the national media. To a great extent, we rely on the association to do these things, and they have a track record of getting us good results.

A vital component of our political efforts is the association's political action committee. FurnPAC helps elect House and Senate candidates who care about the industry, provides opportunities for AHFA members and staff to interact with their elected officials, and signals this industry's seriousness of purpose in the policy realm.

If you agree with me that AHFA must remain politically engaged, please consider writing a check to FurnPAC and asking your salaried employees to do the same. I am including several brochures you can use to further explain the benefits of the program to your team as well as the tools needed to run a simple yet successful campaign.

If you have questions or comments, please don't hesitate to contact me at (616) 392-9495.

Sincerely,

A handwritten signature in black ink, appearing to read "Rob Sligh".

Rob Sligh
Chairman/CEO Sligh Furniture Company
Chairman FurnPAC